

# BEA Systems



BEA, one of the world's leading software providers, uses InstallAnywhere to deliver flexible installation solutions to its end users quickly and easily.



## CHALLENGE

BEA was wasting time using a single-platform installer for Windows and distributing a simple .jar file on UNIX.



## SOLUTION

InstallAnywhere supports the company's focus on anytime, anywhere computing with cross-platform support and flexibility.



## BENEFITS

With InstallAnywhere, BEA could use one installation project for every platform that automatically localizes to each user's native language.

*"InstallAnywhere allows for exceptionally quick localization of all visible installation components. This has saved us an incredible amount of development effort and is now basically a non-event in delivering product."*

### JOHN KIGER

—DIRECTOR OF PRODUCT MARKETING E-COMMERCE SERVER DIVISION, BEA



BEA Systems is a leading e-business infrastructure software company with more than 10,000 customers around the world, including the majority of the Fortune Global 500. The award-winning BEA WebLogic® Server is the industry's leading application server, delivering scalability, flexibility, and reliability to power the world's most sophisticated e-business applications. BEA and the WebLogic brand are among the most trusted names in e-business, powering the way companies do business across the enterprise.

## InstallAnywhere's Flexibility Provides Broad Platform Support

BEA has a diverse customer base whose servers run on a range of platforms, including AIX, HP-UX, Linux, Solaris, Tru64, and Windows NT & 2000. They need transparent, seamless, multi-platform deployment. Prior to standardizing on InstallAnywhere, BEA was using a single-platform installer for Windows and distributing a simple .jar file on UNIX. This was costly, inefficient, and took up valuable developer time. "We needed a deployment solution provider that shared our vision of anytime, anywhere computing," said John Kiger, director of product marketing for the E-Commerce Server Division at BEA. "No other solution provided the cross-platform support and flexibility BEA required." Console and silent installation functionality were also important for BEA. "Our customers need to be able to deploy BEA products with or without a GUI, through Telnet, or silently."

## Creates One Installer for Console, Silent, and Graphical Installation Modes

InstallAnywhere's flexible installation functionality was a huge benefit for BEA. InstallAnywhere creates a powerful installer that runs in console, silent, and GUI modes. This means that BEA's engineers only need to create one installation solution for all deployments.

## Provides Built-in Support for 29 Languages

For BEA, finding an installation with built-in internationalization was critical. "InstallAnywhere allows for exceptionally quick localization of all visible installation components. This has saved us an incredible amount of development effort and is now basically a non-event in delivering product," said Kiger.

As leading-edge software companies like BEA move toward an anytime, anywhere distribution model, they will continue to look for solutions such as InstallAnywhere for their application infrastructure needs.

## About InstallAnywhere

From a single project file and build environment, InstallAnywhere enables developers to create reliable installations for the broadest range of current platforms including Windows, Linux, Mac OS X, Solaris, AIX, HP-UX, and IBM iSeries.

### NEXT STEPS

Adapt to industry changes quickly, get to market faster and deliver an engaging customer experience with InstallAnywhere.

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